Jack Ma

Never give up. Today is hard, tomorrow will be worse, but the day after tomorrow will be sunshine.

The lessons I learned from the dark days at Alibaba are that you've got to make your team have value, innovation, and vision. Also, if you don't give up, you still have a chance. And, when you are small, you have to be very focused and rely on your brain, not your strength.

I'm not a tech guy. I'm looking at the technology with the eyes of my customers, normal people's eyes.

Once in your life, try something. Work hard at something. Try to change. Nothing bad can happen.

We are never in lack of money. We lack people with dreams, who can die for those dreams.

We finish 60 million transactions everyday. People don’t know each other. I don’t know you, I send product to you. You don’t know me; you wire the money to me.

Ebay is a shark in the ocean. We are a crocodile in the Yangtze River. If we fight in the ocean, we will lose. But if we fight in the river, we will win.

If you don’t give up, you still have a chance.

I hope 15 years later people forget about ecommerce because they think it is like electricity

Tai Chi philosophy is about balance. You are heavy, I am small. When I am small, I can jump. You are heavy, you can’t jump.

If you don’t do it, nothing’s possible.

You can’t just open a website and expect people to flood in. If you really want to succeed you have to create traffic.

-Paul Graham, YC